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CONTRACTORS LICENSE NO. 704195 A

March 22, 2016

Valerie Barone
City Manager
City Of Concord
1950 Parkside Dr.
Concord, CA 94519

Re: Concord Naval Weapons Station

Dear Ms. Barone,

DeSilva Gates Construction has been doing business in the greater bay area and Concord for over 80 years. We provide General Engineering contracting services including grading, paving and utilities. We maintain a full time staff of over 400 employees and during the peak of the construction season we have a work force in excess of 1000. Additionally, we provide our clients assistance in navigating the regulatory and permitting process both in the planning and construction stages of their projects. A few of our representative projects in Concord include site improvements at Buchanan Field, Sun Valley Mall, Crystal Springs, Turtle Creek and Pine Hollow. We were also involved in the redevelopment and relocation of the Navlet's nursery.

Since February 2015 we have been working closely with Lennar on their Candlestick Project in San Francisco. We responded to a Request for Proposals (RFP) from Lennar and started their well-defined process of working closely with their management team and various consultants to gain a complete understanding of their project. Lennar made the process very clear and made sure that the respondents were well aware of all of the sensitive issues related to the project, including neighborhood and regulatory issues. During the negotiation and selection process for their contractor, Lennar worked closely with the local jurisdiction to ensure they were involved. Many stakeholders were involved including local agencies, local hiring advocates, small and local business interests, neighborhood groups, and local interest groups. Through the entire process, Lennar stressed the importance of working in concert with the various groups and placed a strong emphasis on the mandatory nature of our ability to reach out and maintain relationships during the construction process. They have encouraged us to be involved in local charitable activities as well as events that take place in the local community.

Lennar has made us a member of their team and supported us in extending our role to think more like partners in the process. They have placed a high level of importance on the necessity to work collaboratively with the local agency, the neighborhood groups and the regulatory agencies. We have been included in their regular meetings with the local agency and they have used us, as well as others on their team, to successfully address the myriad of challenges to keep a very ambitious project like this on schedule. They have assembled a talented and highly professional team that has proven its ability to solve difficult problems in a

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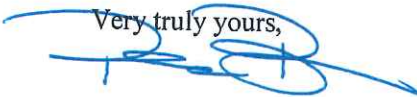
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creative, timely and intelligent manner while working diligently with the governing bodies to address their needs and requirements.

Since we started our work with Lennar, they have enlisted our input on their other projects in San Francisco including the Hunters Point Naval Shipyard and Treasure Island. They have asked us to take a hands-on and pro-active approach with them in their planning process to identify the best ways to phase and construct infrastructure to allow optimal buildout of the projects. They have challenged us and others on their team to be continually thinking of the best way to address any given issue and present solutions that will be well received by the community and the governing agencies.

Lennar's experience on large mixed use projects, as well as military base re-use within the greater bay area, makes them well suited to partner with the City of Concord and the local community stakeholders to make this a successful project.

Very truly yours,



Richard B. Gates
President