

March 22, 2016

Valerie Barone, City Manager  
1950 Parkside Dr.  
Concord, CA 94519

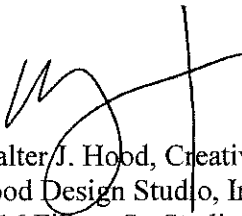
Dear Valerie Barone,

Hood Design Studio, Inc. is pleased to submit this letter of reference for Lennar Urban to the City of Concord. Hood Design Studio, Inc. is an urban and landscape design studio based in Oakland and founded in 1992. We have had the pleasure of working with Lennar Urban, as our client, on the redevelopment of Yerba Buena Island in the San Francisco Bay, as the Landscape Designers for Hilltop Park, a four acre public space at the apex of the island.

The park design honors both the cultural and ecological history of the island, including use of native planting schemes and design forms that consider historic Navy infrastructure. Lennar Urban has been supportive of our artistic vision and these design decisions. They have taken advantage of our expertise, looking to us for guidance on design in support of their larger goals.

We have enjoyed working with Lennar as a client, and look forward to a successful realization of a newly developed Hilltop Park.

Sincerely,



Walter J. Hood, Creative Director  
Hood Design Studio, Inc.  
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Oakland, CA  
94608