



Power Systems Design
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March 18, 2016

City of Concord
Attn: Ms. Valerie Barone
City Manager
1950 Parkside Drive
Concord, CA 94519

Subject: Lennar Urban Master Planning and Development Capabilities

Dear Ms. Barone:

This transmittal is to inform you that Power Systems Design (PSD) has worked closely with Lennar Urban in the planning, development and design of electric transmission/distribution systems, and dry utility coordination for several master planned community development projects.

Power Systems Design is an electric utility engineering firm that has since 1985 provided electric and other dry utility planning, engineering and design for many master planned communities, and retail/commercial developments in Contra Costa County. Since our formation in 1985, PSD has been located in central Contra Costa County.

PSD is pleased to have contributed to the development of many Contra Costa County master planned developments; to name a few; The Windemere Project, San Ramon, The Streets of Brentwood Project, Brentwood, the Wilder project, Orinda, and Summer Lakes, Bethel Island. PSD has also contributed to the development of several other northern California master planned communities outside Contra Costa County, including River Islands at Lathrop and the Mountain House Project. It should be noted that electrical energy for the River Islands at Lathrop project is delivered by the Lathrop Irrigation District, an electric utility developed exclusively for this project. PSD was instrumental in the planning and study efforts to bring this utility into existence.

PSD works with many regulated and municipal electric utilities, and understands that the utilities have been subject to recent scrutiny. Master developers are concerned with the rising energy cost impact on their valued customers; the escalating capital costs/poor performance from regulated utilities, and renewable energy applications and options. These issues are now tangible in the energy environment and master developers can make a difference. Lennar has chosen to do so.

Our association with Lennar Urban has been most productive, innovative and satisfying for many reasons. Specifically we have collaborated on the Treasure Island, Candlestick Point and Hunter's Point redevelopment projects in San Francisco, California.

Considering the challenges of developing new and innovative power and energy strategies for several projects of considerable scope, Lennar Urban has shown a willingness and genuine passion to develop power delivery strategies, design, and construction of electrical distribution systems that provide not only practical economics for both capital and energy cost, but also reliability; and positive aesthetic characteristics. This is remarkable, because Lennar as a leader in master plan development has actually

led the effort to assist in developing a non-regulated utility entity; no easy task in the public utility arena.

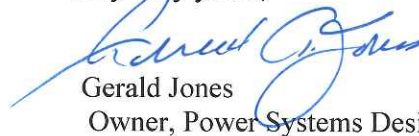
With more than thirty-one years of local electric/dry utility master planning, engineering and design experience, PSD would recommend Lennar Urban as a master plan development authority. During our association with Lennar Urban, we have observed Lennar Urban's relationships with engineers, architects, public entities, contractors, the U.S. Navy, and the community; and have found them to be above reproach in their relationships. Lennar expects outstanding performance from their consultants, and has a positive approach in achieving that goal.

Lennar Urban has developed an inclusive approach, which seems to create balance in their master plan efforts; this develops a poise not normally seen in most master planning efforts.

Again, it is our belief that Lennar Urban strives for excellence, and we have been pleased to contribute to their commendable efforts.

Please contact me should you have any questions or require any additional information regarding our relationship with Lennar Urban, and some of the milestone achievements we have accomplished together.

Very truly yours,

A handwritten signature in blue ink, appearing to read "Gerald Jones", is written over the typed name and title.

Gerald Jones
Owner, Power Systems Design