

RICHARD CLARK

1237 Robyn Drive, Danville, CA 94526

March 28, 2016

Valerie Barone, City Manager
City of Concord
1950 Parkside Drive
Concord, CA 94519

Dear Ms. Barone,

I have been a Contra Costa County Planning Commissioner for more than twenty-five years, and I have been asked to comment on my observations of Lennar's performance on projects in Contra Costa County, especially the large and complex Dougherty Valley project.

I have been consistently impressed by the commitment and transparency demonstrated by Lennar. They engage with and listen to the community, and they deliver on their promises. They have invested millions of dollars for infrastructure and amenities in the Dougherty Valley, and have worked hard to keeping that project moving forward.

A project like the Concord Naval Weapons Station redevelopment doesn't come along often. It requires a developer with a proven track record with very large and highly visible projects, and with deep pockets. More importantly, it requires a true partner to bring the vision to reality. Lennar is both communicative and responsive and can be trusted to do what they say they will do. They perform very well when dealing with complex challenges; they embrace them and utilize their long experience to make politically sensitive projects like this successful. They have a well-deserved reputation for staying the course and for bringing aspirations to fruition.

As the City of Concord prepares to select a developer for the project, I urge you to consider Lennar's unique qualifications, not only for their ability to negotiate with the Navy (as has been demonstrated during many of their previous projects) but also for their ability to complete projects of immense size and a wide variety of stakeholders. There are very few developers that can take on and actually complete a project of this size and complexity.

I would be pleased to discuss my experience with Lennar further, should you wish to do so.

Regards,



Richard Clark